

## CARLOS A. PINEDA

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### Senior Level Position – Well Completions, Technical Advisor, Current & Emerging Technology/Innovation, Managing or Supporting Technical and or Sales Functions

- Respected leader in downhole well completions, onshore and offshore, international and domestic, new technologies & project management.
- Experienced with planning, directing, training and coordinating engineering efforts with completion projects in the US and all over the world.
- Solid skill-sets building relationships across and within companies in the oil & gas industry, and partnering with C-suite to mid-management. Held senior positions within service companies like Schlumberger and Stage Completions, and operating companies like Hess Corporation and Chevron.
- International experience managing large capital completions projects onsite in Europe, Africa and South America.
- Strong passion for mentoring others, including coworkers as well as colleagues from the industry at large.

### CAREER HIGHLIGHTS

- **Chevron – Successfully completed the first application ever of the Technology Adoption Process (TAP)** validation and development/qualification of new technologies for offshore HPHT ultra-deep waters, Multiple Zone systems.
- **Hess Corporation - Researched and tested ways for optimization of new completion systems**, including lower the cost for long horizontal multi-stage unconventional wells. The optimization process **saved multi \$M** for the organization.
- **Schlumberger - Hand-Picked to manage some of the most challenging projects worldwide**, such as in Mexico, North and South America, West and North Africa, Europe, Israel, Far East.
  - **Project manager responsible for successful project of the very first 5 Mari B wells ever completed for Israel**, and the first 2 Tamar wells in the Mediterranean Sea.
  - **Paris France – Successfully completed the completion designs and planning phase of 44 wells for the AKPO completions for Total in Nigeria.** 22 production wells, 20 water injection wells and two gas injection wells.
  - **Paris France & London England and Houston, TX. – Responsible for the successful integration** between Engineering, manufacturing and the field for BP's Greater Plutonio in Angola.
  - **Camco Products & Services, Maturin & Anaco Venezuela – Successful opening the high-pressure completion multi-million-dollar market and increasing revenue** for the organization. Responsible for doubling the completion market from \$1M to \$2M per quarter in Eastern part of the country.
- **Founder of “Pay-it-Forward Networking Programs”** [www.pifnp.org](http://www.pifnp.org) – A program that has helped thousands of professionals in transition.
- **Nominated a “5 Star Oilpro Member”** — Oilpro Professional Network for Oil & Gas. Published in April 2016.
- **Pioneer of the computer drawing well completion schematics** for what is today's industry standard.

## PROFESSIONAL EXPERIENCE

### **STAGE COMPLETIONS** – Houston, Texas (2017 – 2020)

#### VP Completions Solutions US

- Managed new technologies and the US sales team w/ a list of 400+ operating companies. Supported the Canada sales team and selected international operators.
- Personally engaged customers, and supported sales personnel on equipment demonstrations for customers throughout the US.
- Identified and implemented needed upgrades to new technology.

### **CHEVRON** - Houston, Texas (2013 – 2016)

#### Completion Engineering Advisor– Deep Water Exploration & Production Special Projects department

Development and qualification of High Pressure High Temperature (HPHT) completion equipment for the Wilcox formations Ultra-Deep Water, Multiple Zone future wells in the Gulf of Mexico. Liaised with vendors for the development and qualification of different completion solutions for the future undeveloped deep water lower tertiary formations.

- Successfully built statement of requirements, quality control and validation of 15kpsi differential rated completion equipment for 22.5kpsi – 27kpsi Bottom Hole Pressure wells, planning for field tests while liaising with the different business units according to their future Wilcox basis of design.
- Reviewed and approved details for selecting completion components for 20kpsi rating requirements. Established successful communication with business units and identified wells to meet the qualification and schedule of field trials on land according to current offshore drilling plans.
- Supervised the testing of Halliburton 15kpsi differential pressure rating equipment. Equipment comprised a special packer, intelligent valves, and accessories.
- Completed the validation & technology adoption process of the newly developed Baker Hammerhead High Pressure single trip, multi-zone system, and intelligent upper completion system.
- Implemented and led the company's risk and uncertainty management system for root cause investigations.

### **HESS CORPORATION** – Houston, Texas (2011 – 2013)

#### Completions Engineering Advisor

Identified and facilitated application of latest completion methods to optimize fields worldwide for offshore and land, sand control and non-sand control applications, unconventional frac completions, multilaterals, HPHT wells, and intelligent completions.

- Represented Well Technology function in multidisciplinary reviews and industry forums.
- Mentored junior engineers.
- Led the development and implementation of the first digital well integrity pressure testing assurance system that ensured proven integrity.
- Codeveloped new monitoring system for unconventional multi-stage wells.
- Created system for compiling data from drilling to production to enable effective well handover standards.
- Collaborated with vendor manufacturers on development of new technologies designed to monitor pressure and temperature of the A and B annuli in high profile offshore wells.
- Evaluated and recommended participation in proposed Joint Industry Projects (JIP)
- Performed reliability analysis for a JIP to improve conventional and nonconventional well completions.
- Chosen as an expert for a special APE forum for high level horizontal unconventional completions.

### **SCHLUMBERGER (1997 – 2011)**

#### International Completion Global Account Manager - Houston, Texas (2009 – 2011)

Coordinated with Noble Energy, Murphy Oil Corporation, Hess Corporation and Occidental to strategically identify domestic and international large capital completion subsea and unconventional projects, for existing and emerging technology requirements for field development.

- Directed two completions for Noble Energy in the Mediterranean Sea (Tamar field valued \$10MM+)
- Instituted major completion design changes to ensure success of Murphy Oil project in the Republic of Congo.

Completion Integration Coordinator - Houston Texas (2008 – 2009)

Completed the research for the required technology needed for future large capital global completion subsea projects for Chevron and Reliance Oil and Gas.

- Project Integration Manager for the design interface of the lower completion for the Reliance Oil and Gas, India project, first of its kind WellWatcher Flux Monitoring System (inductive coupler) to be incorporated to another vendor's sand control tools and screens.
- Leader of Core Completions & Remote Monitoring Control Eureka SIG for 2009.

Project Integration Coordinator - Houston, Texas (2006 – 2007)

Completed project integration of large capital projects.

- Designed specialized completion systems, including both lower and upper intelligent completions.
- Completion engineer for the Kikeh project in Kuala Lumpur, Malaysia, for Murphy Oil.
- Collaborated with many customers to find solutions and write tenders for small and large capital projects.
- Conducted root cause investigations of field and test failures.
- Drafted risk analysis sections of a white paper for Schlumberger Project Management workshop

Project Integration Manager – Paris, France; Rosharon, Texas (2005 – 2006)

- Successfully directed the project integration for BP Block 18 Greater Plutonio in Angola.
- Modified project management procedures to improve quality of manufacturing and Factory Acceptance Tests.
- Led System Integration Test of the entire completion from the very bottom to the wellhead (lower, intermediate and upper completion).

Project Manager, AKPO Completions – Paris, France (2004 – 2005)

Directed the TOTAL AKPO Nigeria planning phase of the completion systems and sub-sea, including upper intelligent completions and lower sand control completion designs.

- Led the well completion design team. Project included single oil producers, selective oil producers with intelligent completions, selective gas injectors with intelligent completions, and single water injectors.

Project Manager, Completions – Houston, Texas (2001 – 2004)

- Directed the special completion designs and synergy with different Schlumberger segments.
- Led as the completion equipment consultant between SLB and the customer overseeing the execution of the project.
- Directed the successful execution of the first five wells ever completed in the Mediterranean Sea Mari B field for Israel in a very difficult logistical arena.
- Managed the planning phase for completions equipment and perforating systems for Husky White Rose project in Eastern Canada for the planning phase which required strategic completion designing due to the nature of the weather, icebergs.

Additional positions with Schlumberger and subsidiaries in the US and Venezuela, as a project manager, technical specialist, and business development specialist.

**EDUCATION**

Bachelor of Arts, Architecture, University of Louisiana, Lafayette, Louisiana.

### **LANGUAGES**

Fluent in Spanish and English (Speaking, Reading & Writing)  
Basic proficiency in Portuguese (Speaking)

### **PUBLICATIONS (see LinkedIn)**

**The First Few Wells Ever Completed in The Mediterranean Sea - A Project For The "A" Team  
A Road-Map to Today's Oil Field Wellbore Completion Schematic  
What Are "Well Completions" In The "Upstream Sector" Of The Oil And Gas Industry?  
What does a Well Completions Engineer do?  
Pay-It-Forward During The Downturn**

### **SUPPLEMENTAL PROFESSIONAL INFORMATION**

Founder of the "Pay-it-Forward Networking Programs" ([www.pifnp.org](http://www.pifnp.org)), a program that has helped thousands of people in-transition since 2016  
XXX Add the SPE Regional award you and Brian received  
SPE Drilling & Completions Advisory Committee – 2014 - 2015  
Chair, Completions Technical Community in SPEConnect - 2013 - 2016.  
Leader, Hess Completions Engineering Community (CEC)  
Leader, Schlumberger Core Completions & Remote Monitoring Control Eureka SIG  
Board Member, Intelligent Completions - SPE Emerging Technology Workshop  
Team Recipient, Chairman's Award for KG-D6 New Technologies Break Deepwater Barriers project  
Member, SCMi Coach Management domain (Schlumberger mentoring program).